



PATRICK DEAN FOX

OPERATIONS & ANALYTICS LEADER

CONTACT

+1 (908) 666-3373
PatrickDeanFox@pm.me
Clinton, NJ

SKILLS

- Strategic Planning & Execution
- Operations Management & Scaling
- Data Analytics & Business Intelligence Strategy
- Technical Solution Architecture & Implementation
- Process Optimization & Automation
- Cross-Functional Leadership & Team Development
- Technology Integration & Digital Transformation
- Client Strategy & Relationship Management
- Project & Program Management

PROGRAMMING LANGUAGES

- HTML
- Javascript
- CSS
- Angular
- SQL
- Python

EDUCATION

Temple University
Philadelphia, PA
Psychology & Philosophy degree
Liberal Arts Degree



PROFILE

Highly accomplished Operations & Analytics Manager and former COO with a track record of building end-to-end analytics programs, scaling operations from \$3M to \$12M+, and delivering high-impact client outcomes. Specialized in embedded analytics (Zuar Portal), ELT/ETL automation (Zuar Runner), and BI integration (Tableau, ThoughtSpot, Power BI), blending solution architecture with hands-on delivery to drive measurable ROI and sustained adoption. Expert at translating business goals into KPIs, semantic/data models, and prioritized roadmaps; orchestrates pipelines, governance, for global audiences. Leads cross-functional teams, optimizes processes, and executes adoption strategies—centralized analytics hubs, role-based content, and telemetry-driven iteration—to reduce time-to-insight and increase engagement.



WORK EXPERIENCE

Zuar INC

OCT 2022- PRESENT

Analytics Implementation Manager

- Led end-to-end analytics implementations spanning strategy, architecture, hands-on build, and technical PM, turning client data into strategic assets with clear ROI and adoption outcomes.
- Built greenfield analytics: defined data strategy, modeled source systems, automated ELT/ETL in Zuar Runner, and deployed BI (Tableau, ThoughtSpot, Power BI) embedded in Zuar Portals.
- Architected scalable, user-centered portals; owned configuration, customizations (JavaScript, HTML, CSS, SQL, Python), and secure access/SSO for global and Fortune 500 audiences.
- Implemented Runner for automated ingestion, transformation, scheduling, monitoring, and data quality; improved pipeline reliability, reduced latency, and strengthened governance.
- Translated business goals into road maps, KPIs, and semantic/data models; partnered with stakeholders to prioritize high-value use cases and drive decision impact.
- Drove adoption at scale via centralized analytics hubs, role-based content, and usage instrumentation; delivered enablement and training to expand data literacy and self-service.
- Launched 12+ Zuar Portals and delivered 2,000+ consulting hours, contributing to client acquisitions, 40% higher adoption, 85% user retention, and 30% uplift in feature utilization.

Propel Electric Bikes

AUG 2021 - OCT 2022

Chief Operations Officer

- Led business transformation using data analytics and custom software, scaling revenue (\$2M to \$8M) and team (8 to 35 across 3 locations).
- Architected enterprise analytics infrastructure (Looker/BigQuery) driving data-informed decisions.
- Served as product manager for mission-critical WordPress plugins (JS/PHP/Python) synchronizing multi-location inventory.
- Established and scaled overseas customer success team using data-driven protocols.
- Key Achievements: Developed inventory sync system reducing stockouts 35% & excess inventory 22%; Increased avg. transaction value 18% via sales analytics; Reduced service turnaround 40% with predictive maintenance analytics.

Operations Manager

MAR 2020 - AUG 2021

- Established operational backbone for growth; optimized workflows, implemented data-driven improvements, designed performance dashboards, and standardized inventory management.

Thomas Inventory Services LLC

JAN 2016 - MAR 2020

Chief Operations Officer

- Spearheaded strategic expansion and digital transformation, scaling revenue (\$3M to \$12M) and processing volume (to 5M+ units annually) across 3 facilities.
- Directed all operational functions (warehouse, technology, client services, supply chain).
- Led implementation of integrated technology ecosystem (inventory mgmt., client portals, predictive analytics).
- Key Achievements: Architected proprietary inventory intelligence platform reducing processing times 40%; Increased enterprise client retention to 96% via enhanced international support; Developed strategic partnerships creating new revenue streams.

Director of Operations

MAR 2013 - JAN 2016

- Scaled processing operations from 1.2M to 3.5M units annually while improving efficiency 22% through analytics implementation, reducing transport costs 18% and cutting overtime expenses 35% through predictive forecasting models.

Operations Manager

SEPT 2012 - MAR 2013

- Established foundational operational systems during critical growth; implemented inventory tracking (reducing errors 32%, increasing throughput 45%), optimized warehouse layout (improving utilization 28%), and created standardized workflows.